



Daily Method of Operation (DMO) Checklist

M	T	W	Th	F	Sa	Month:
						<i>Did 1-on-1, 2-on-1, 3-way Call: Key Activity!!!</i>
						<i>Enrolled a New Distributor</i>
						<i>Put Someone on a Call: (Mon Recruiting, Wed CIA, Wed Team)</i>
						<i>Sold \$100 in Products</i>
						<i>Got Someone to a Local Event (Mixer, Biz Opp, Biz Training)</i>
						<i>Showed the Impact Magazine and/or DVD</i>
						<i>Sampled Products (Spark, Slam, Slim, Shakes)</i>
						<i>Followed Up</i>
						<i>Talked to New People about Advocare</i>
						<i>Communicated w/ Leadership or My Teammates</i>